

### **ENGLISH VERSION FOR INFORMATION PURPOSE ONLY**

# JORF LASFAR ENERGY COMPANY Strong improvement in the Financial and Operational performance at June 30<sup>th</sup> 2014

- Commercial Operation Date reached respectively for Units 5&6 on 15<sup>th</sup> April 2014 and 7<sup>th</sup> June 2014, bringing the total installed capacity of the Jorf Lasfar Energy Company Group up to 2056 MW,
- An availability rate of 90.8% for Units 1 to 4 taking into account the minor outage of Unit 3 and the seven days inspection of units 1 and 4 in accordance with the maintenance plan,
- Good operation start of units 5&6 with an availability rate of 91.5%,
- Dividends distribution of MAD 106.6 per share on 15th July 2014.

#### **Consolidated Income**

| MAD (Million)                 | H1 2013 Proforma | H1 2014 | % +/-   |
|-------------------------------|------------------|---------|---------|
| Consolidated Revenues         | 2,347            | 3,145   | + 34 %  |
| Consolidated Operating Profit | 312              | 902     | + 189 % |
| Consolidated Group Net Profit | 102              | 385     | + 279 % |
| Consolidated Net Income       | 91               | 497     | + 444 % |

The first semester of 2014 knew the following operating and financial results:

- Availability rate of Units 1 to 4 up from 82% to 90.8%.
- Availability rate of Units 5&6 of 91.5% as of 30th June 2014.
- Consolidated Revenues up from MAD 2,347 Million to MAD 3,145 Million. This evolution
  is mainly justified by the commercial operation start of Units 5 and 6, and lower energy
  payments subsequent to the decline of coal price in the international market in 2014 (an
  average of \$88.2 per ton on June 30<sup>th</sup> 2014 against \$95.8 per ton on June 30<sup>th</sup> 2013).
- A Consolidated Operating Income of MAD 902 Million in significant improvement further
  to the combined effect of the commissioning of Units 5&6 and the recognition, by JLEC
  5&6, of the financial compensation agreed under the construction contract for a net
  amount of MAD 378 million due to the lag between the forecasted commercial operation
  date and the effective one.

Therefore, the **Consolidated Operating Margin rate** has recorded a significant increase from **13.3%** in June 30<sup>th</sup> 2013 to **28.7%** in June 30<sup>th</sup> 2014.

- A Consolidated Net Profit attributable to the Group sharply up from MAD 102 million to MAD 385 million further to the improved, consolidated operating profit and the cash investment optimization during the first half of 2014 which was notably due to the two capital increases occurred in December 2013.
- A Consolidated Net Income in significant improvement from MAD 91 million as of 30<sup>th</sup> June 2014.

Therefore, the **Consolidated Net Profit Ratio** stands at **15.8%** in June 30<sup>th</sup> 2014 against **3.9%** in June 30<sup>th</sup> 2013.

## **Statutory Income**

| MAD (Million)    | H1 2013 | H1 2014 |  |
|------------------|---------|---------|--|
| Turnover         | 2,347   | 2,321   |  |
| Operating income | 356     | 351     |  |
| Financial income | - 153   | - 85    |  |
| Net income       | 132     | 178     |  |

- A **Turnover** of MAD 2,347 million against MAD 2,321 million. This evolution is mainly due to the combined effect of the increase of the availability rate and the significant decrease of Energy Payments.
- An Operating Income of MAD 351 million in June 30<sup>th</sup> 2014 against of MAD 356 million in June 30<sup>th</sup> 2013.
- A Net Income up from MAD 132 million to MAD 178 million due to the significant increase
  of financial income subsequent to cash investment optimization during the first half of
  2014 which was notably due to the two capital increases occurred in December 2013.

#### **Forward Plan**

Given the good start and integration of the two new Units 5&6, Jorf Lasfar Energy Company Group is confident in achieving the financial and operational targets set out in the released Business Plan.

Moreover Jorf Lasfar Energy Company Group intends to be fully part of the Moroccan energy mix development and position itself on various market opportunities.

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